

TippingPoint® Executive Briefing Center

DATASHEET – EBC



TippingPoint's Executive Briefing Center (EBC) brings together prospective and current customers, business partners, industry analysts and investors to experience state-of-the-art product demonstrations and meet TippingPoint executives and security experts. Featuring the latest in meeting and communication resources, the EBC's comfortable, professional setting allows organizations to share network security plans, goals and challenges, while gaining a better understanding of how TippingPoint's product line can help secure an organization's networks, reduce costs and increase productivity.

EBC Benefits

- Meet with key TippingPoint executives and technology experts
- Participate in customized breakout sessions with TippingPoint's security experts
- See TippingPoint products in action with live demonstrations
- Create an agenda specifically tailored to business needs
- Learn about emerging industry trends and how they impact an organization's network security initiatives

The EBC is a place for TippingPoint executives and security experts to listen and respond to an organization's specific needs. During a visit, TippingPoint encourages open communication to better support the decision-making process. TippingPoint will introduce its wide range of security solutions and explore various opportunities to help maximize the value of an organization's investments.

TippingPoint is committed to providing the resources and knowledge needed to address specific security requirements. In preparation for an EBC visit, a customized EBC agenda will be tailored to an organization's specific needs and the right set of experts from all levels of our organization will be assembled. TippingPoint also offers a tour of its state-of-the-art facility as well as meetings with product solution managers. The schedule below illustrates a sample customized agenda:

8:00-8:30am	Breakfast
8:30-9:15am	Introductions <ul style="list-style-type: none"> • Customer Introduction • Customer Environment Overview and EBC Objectives • TippingPoint Introductions
9:15-10:15am	Executive/Technical Meeting <ul style="list-style-type: none"> • Executive/Technical Team Members • Presentation/Q&A
10:15-10:30am	Break
10:30-11:15am	EBC Product Demonstrations <ul style="list-style-type: none"> • IPS/NAC Demonstration • Competitor Bake Off • Evaluation/Discussion of Customer's Network Environment
11:15-12:00pm	Customized Product Spotlight <ul style="list-style-type: none"> • Current/Potential Deployments Similar to Customer's Network • Vertical Focus • Network Issues Based on Customer's Deployment
12:00-12:30pm	Lunch
12:30-1:00pm	Tour of Facilities
1:00-2:00pm	Customized Solution Spotlights <ul style="list-style-type: none"> • IPS Technology • NAC Technology • Security Management System (SMS) • Digital Vaccine® • Technical Assistance Center (TAC)
2:00-2:30pm	Wrap Up/Q&A
2:30pm	Adjourn

For more information or to schedule a visit, please contact your local sales representative or contact us at +1 888 TRUE IPS (+1 888 878 3477).