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TippingPoint Partners with Leading Colombian MSSP

Bogotá, Colombia – June 8, 2009 – [TippingPoint](#), a leader in intrusion prevention, has partnered with ETEK International to expand the reach of its industry leading intrusion prevention systems (IPS) to Colombia. ETEK is a premier managed security service provider (MSSP) and has offices throughout Latin America including Argentina, Brazil, Chile, Colombia and Peru.

“As the number of enterprise connections explode in Latin America, so does the security threat,” said Jerry Karels, vice president of TippingPoint’s Latin America region. “ETEK is an extremely well known and respected provider of information security solutions to Latin America. We are excited to be working with such a strong service provider and look forward to expanding our presence in this region.”

ETEK provides a comprehensive set of network security technologies and services to its customers. They represent the leading brands in the market, enabling customers with next-generation solutions, as well as a complete integration and functionality ensuring an optimal level in information security. As a TippingPoint Elite partner, ETEK has been trained and certified to sell the company’s industry leading [Intrusion Prevention Systems \(IPS\)](#) and other technologies in the IPS-Secured Network portfolio.

“Threats to enterprise networks continue to grow and evolve in sophistication. Traditional methods of network security such as firewalls and VPNs are now only a small piece of a complete security infrastructure,” said Felipe Gomez, sales director for ETEK International. “We were already providing our customers with best-of-breed products for firewalls, anti-virus and even intrusion detection; however, the addition of TippingPoint’s

IPS to our portfolio of services provides our customers with a more comprehensive way to block threats inline before they become a hindrance to operations.”

About ETEK International

ETEK International is a leading Latin American provider of Information Security Solutions. With 35 years of experience, ETEK provides a full range of services addressing every need regarding consulting, security management, technology, installation, maintenance and training.

Founded in 1974, ETEK International Holding Corp. has offices in Argentina, Brazil, Colombia, Chile, Peru and its main office in United States. Colombia’s office was established in 1995 and ever since that day, the company has positioned itself as the best ally to every matter related with Information Security solutions.

The company is in continuous evolution and growth in order to reach the best quality for its clients. In recognition, the consulting firm, specialized in Strategic Growth, Frost & Sullivan has awarded the company for two years in a row (2007 – 2008) with the *Frost & Sullivan Award to the Security Service Provider of the Year*. For more information please visit www.etek.com.co, or write to edcmail@etek.com.co

About TippingPoint

[TippingPoint](http://www.tippingpoint.com) is a leading global provider of comprehensive network security solutions that address the security and regulatory compliance needs of complex network environments for enterprises, government agencies, service providers and academic institutions. With the TippingPoint IPS-Secured Network, which includes the TippingPoint® Intrusion Prevention System (IPS) and Network Access Control (NAC) solution, network infrastructure, applications, and critical data are protected from malicious cyber attacks. TippingPoint’s 360° approach to network security enables enterprises to enforce security policies across all users, devices, traffic flows and content; while preserving existing infrastructure and ensuring business continuity to help lower total cost of ownership. TippingPoint’s security intelligence is powered by DV Labs, TippingPoint’s premier team of expert internal researchers for vulnerability analysis and discovery. DV Labs is supplemented by over 1,000 external Zero Day Initiative researchers. For more information, please visit www.tippingpoint.com, or the press center at www.tippingpoint.com/press.

About 3Com Corporation

[3Com Corporation](http://www.3com.com) is a \$1.3 billion global enterprise networking solutions provider that sets a new price/performance standard for customers. 3Com has three global brands—[H3C](http://www.h3c.com), [3Com](http://www.3com.com), and [TippingPoint](http://www.tippingpoint.com)—that offer high-performance networking and security solutions to enterprises large and small. The H3C enterprise networking portfolio—a market leader in China—includes products that span from the data center to the edge of the network, while TippingPoint network-based intrusion prevention systems and network access control solutions deliver in-depth, no-compromise application, infrastructure and performance protection.

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